

# GETTING PREPARED FOR SUCCESSFUL SOUL WINNING

- I. YOU MUST PRAY. - 1 Thess. 5:17; 1 Tim. 2:1
  - A. “Before we ever step onto the battlefield of preaching, teaching, or witnessing (soul-winning), **the outcome has already been determined** on the battlefield of prayer”. (Ronald Dunn in his book Don't Just Stand There, Pray Something, p. 68)
  - B. Pray EVERY DAY for lost people (including lost family members) by name.
  - C. Pray for the lost in our community, county, and around the world. - Acts 1:8
  - D. Plead for God's leadership, power, anointing, and unction to be a soul-winner.
  - E. Pray for and then look for opportunities to proclaim the gospel of Jesus Christ.
  
- II. YOU MUST BE BURDENED FOR LOST PEOPLE WHICH ARE HEADED TO HELL.
  - A. Acts 20:19, 31; Heb. 5:7; 2 Cor. 2:4; Rom. 9:1-3
  - B. You must love lost people with the love Christ showed at the cross. - Rom. 5:8
  - C. You must sow in tears if you are to reap in joy. - Ps. 126:5-6
  
- III. YOU MUST STRIVE TO GET ALL KNOWN SIN OUT OF YOUR LIFE.
  - A. Jer. 7:3; Acts 8:22; Col 3:5-10; Eph. 4:22-32; 1 Pet. 2:1
  - B. You must fix any broken relationships, if possible.
  - C. You must not hold grudges or be a bitter person. - Heb. 12:15; James 3:13-14
  - D. You must keep all accounts settled with the Lord. - 1 John 1:9
  - E. You must keep a clear conscience before God and men. - Acts 24:16
  
- IV. YOU MUST OBEY THE LORD AND THE SCRIPTURES.
  - A. Joshua 1:8-9; Ps. 78:7-8; John 14:15, 15:10
  
- V. YOU MUST LEARN TO FOLLOW THE LEADERSHIP OF THE HOLY SPIRIT.
  - A. John 14:26; 1 John 2:20, 27
  
- VI. YOU MUST BE WILLING TO LEARN. - Prov. 1:5, 9:9, 16:23
  - A. You must have a soul-winning plan or method. (See back page)
  - B. You must be teachable.
  - C. You must learn from your mistakes.
  - D. You must be willing, by faith, to step out of your “comfort zone”. - Heb. 11:6
  
- VII. YOU MUST BE PRESENTABLE. - 2 Cor. 5:18-20
  - A. You must remember you are representing the Lord Jesus Christ and our church.
  - B. You must **not** present yourself in a fleshly, carnal, or worldly manner.
  
- VIII. YOU MUST BE PATIENT, CONSISTENT, PERSISTENT, AND BOLD.
  - A. Prov. 11:30, 28:1; Isa. 40:31; Dan. 12:3; Acts 4:12-13, 29-31; 2 Cor. 4:16, 7:1-4; Gal. 6:9; Phil. 1:14-20; 2 Thess. 1:4; Eph. 6:19-20; 2 Tim. 2:1-4, 4:5
  - B. You must make soul-winning a **high priority** in your daily walk with the Lord.
  - C. You must determine in your heart that you are going to be a soul-winner.
  - D. You must keep a supply of gospel tracts with you anytime you leave your house.
  - E. The soul-winner's job is to faithfully and properly deliver the true gospel to the lost!
  - F. **NOTE:** Always remember the “RESULTS” are between the lost person and God!

# SOUL WINNING PLAN

## I. Break the Ice

- A. Before you start visiting, turn your mobile phone to “silent” or turn it completely off.
- B. Be aware of your surroundings and be respectful of other people’s property.
- C. Use common sense regarding closing gates, dogs, or other obstacles.
- D. Be calm at the door. (Pray beforehand to ask God to calm your fears and anxieties.)
- E. Knock firmly but not violently. (Many today are fearful of strangers at the door!)
- F. If nobody is home, leave a tract in an obvious and secure place near door (not in mailbox).
- G. If a young child answers the door, ask if you can talk to his/her mom or dad.
- H. Introduce yourself, your partner, the church, and offer a tract **right away**. - Isa. 55:11
- I. Be polite, warm, meek, gentle, tenderhearted, longsuffering, courteous, and **BOLD!**
- J. Family, Interests, Church/Religious Background

## II. Role of the partner - Mark 6:7; Luke 10:1-3

- A. Silent prayer.
- B. Handle distractions, e.g. dogs, babies, etc.
- C. Take notes, e.g. names, decisions, action items, and other pertinent information.
- D. Maintain map showing streets/houses already visited and those which still need visited.

## III. Memorize these 2 key questions:

### 1. **“If you were to die today, are you 100% certain you would go to Heaven?”**

If the person says “**YES**”, ask them to explain how they are sure of it. Listen carefully to see if you get a “works” answer or a “by grace through faith alone in Jesus” answer.

If the person says “**NO**” or “**I’M NOT SURE**”, ask them if you can show them from the scriptures how they can be sure. Then go through all the verses in our gospel tract.

### 2. **“Suppose you died today and you found yourself standing before God, and He asked you “Why should I let you into Heaven?” what would you say to Him?”**

This question will nearly always tell you if the person is lost or saved! If the person gives you a works answer, e.g. I’m a good person, I’m doing my best, I’m a member of a certain church, I’ve been baptized, I live a clean life, etc. then go through our gospel tract to show them that **salvation is a gift by faith in Jesus Christ**, and that salvation **cannot** be earned by good works. - Rom. 10:3-4; Titus 3:5; Rom. 4:5; 5:1; Eph. 2:8-9; Gal. 3:26

## IV. Personal Testimony (*if appropriate*).

- A. Give a **short** summary of how you got saved. Include **all elements** of the gospel (DBR).
- B. Don’t use “churchy terminology” such as: “I went forward and got saved” or “I gave my heart to Jesus” or “I accepted Christ” or “I became a follower of Christ”.

## V. Keep everything simple and to the point.

- A. Don’t let the conversation be diverted into foolish questions (it wastes time). - Titus 3:9
- B. NEVER mix “POSITION” (salvation) with “PRACTICE” (service, obedience, discipleship).
- C. Be prepared to handle objections such as James 2:14,17,20,26 “faith without works is dead”.
- D. **As you go** through each subject and verse of our gospel tract, make sure they understand, agree with, and believe each verse.
- E. Answer any questions or objections.
- F. The partner who is **not** leading the conversation should be praying silently for the Holy Spirit to show the lost person the truth and that they will get saved right now.

## VI. CLOSE THE DEAL!!

- A. Memorize this question: **“Would be willing to call on the Lord and receive the free gift of eternal life right now?”** Repeat Rom. 10:13 & review the sample prayer at end of tract.
- B. Lead the person to pray on their own a prayer similar to the one on the gospel tract **or** (if they prefer) lead them through the prayer, phrase by phrase, asking them to pray **to the Lord** (not to you) **out loud** so you are able lead them through the prayer.
- C. Follow up → KJV Bible; bring to church; discipleship; Bible Study.